

FOR IMMEDIATE RELEASE

iFAST Corp achieves record net profit and AUA as digital adoption accelerates in the wealth management industry

- As a leading Fintech wealth management platform in Asia, the increase in the pace of digitalisation in the wealth management industry has led to a rise in the Group's business volumes across both the B2C and B2B divisions.
- Net profit grew 84.7% YoY and 101.4% YoY to a record high of S\$4.53 million in 2Q2020 and 1H2020 respectively. This was achieved on the back of a 21.2% YoY and 23.1% YoY increase in net revenue in 2Q2020 and 1H2020 respectively.
- Net inflows of client assets registered a record of S\$1.25 billion in 1H2020, pushing the Group's AUA to a new record of S\$11.15 billion as at 30 June 2020.
- Acceleration of digital adoption in the wealth management industry will continue to be a positive factor underpinning the growth prospects of the Group.
- Barring unforeseen circumstances, the Group expects the full year 2020 performance to show healthy growth in profits and revenues compared to 2019.
- As a Singapore home-grown Fintech company with a track record of profitability, a well-established Fintech ecosystem and its strong partnership with Yillion Group and Hande Group, iFAST Corp is hopeful in getting the digital wholesale bank licence in Singapore although it cannot guarantee success in the licence application.

SINGAPORE (23 July 2020) – iFAST Corporation Ltd. (“iFAST Corp” and together with its subsidiaries, the “Group”) reported its financial results for the second quarter (2Q2020) and first half of 2020 (1H2020).

The Group reported a record quarterly net profit of S\$4.53 million in 2Q2020, an increase of 84.7% compared to 2Q2019. This was achieved on the back of a 21.2% year-on-year (YoY) increase in net revenue, and a 25.8% YoY increase in gross revenue. For 1H2020, the Group's net profit grew 101.4% YoY supported by a 23.1% YoY increase in net revenue and a 33.2% YoY growth in gross revenue.

The improvement in the Group's business shows that the Group has been a beneficiary of increased digital adoption in the wealth management industry. The improvements have been seen for both the B2C and B2B businesses.

Net inflows of client assets registered a record of S\$1.25 billion in 1H2020, pushing the Group's assets under administration (“AUA”) from S\$10.00 billion as at 31 December 2019 to a new record of S\$11.15 billion as at 30 June 2020.

Going forward, an acceleration of digital adoption in the wealth management industry will continue to be a positive factor underpinning the growth prospects of the Group. The Group will continue to work hard on cementing its position as a leading Fintech wealth management platform.

Barring unforeseen circumstances, the Group expects the full year 2020 performance to show healthy growth in profits and revenues compared to 2019.

Second Interim Dividend for FY2020

For the second interim dividend for 2Q2020, the Directors declared a dividend of 0.75 cents per ordinary share (second interim dividend for 2Q2019: 0.75 cents per ordinary share).

Update on Digital Bank Licence Application in Singapore

The iFAST-led consortium is among the nine digital wholesale bank (DWB) applicants that have met the eligibility criteria required to progress to the next stage of assessment. In the announcement released on 18 June 2020, the Monetary Authority of Singapore (MAS) mentioned that the timeline for the award of the digital bank licences would be by the end of this year, and that it would be issuing up to three DWB licences.

As a Singapore home-grown Fintech company with a track record of 20 years of profitable growth, a well-established Fintech ecosystem and its strong partnership with Yillion Group and Hande Group, iFAST Corp is hopeful in getting the DWB licence although it cannot guarantee success in the DWB licence application.

iFAST Corp is one of the few profitable Fintech companies in Singapore and around the region. The Group's Singapore business achieved a cumulative net profit of more than S\$117 million since 2000, while the Group's net cash position (including cash equivalents and investments in financial assets) stood at S\$42.45 million as at 30 June 2020.

If the DWB licence application is successful, iFAST Corp expects to launch its digital banking services by the end of 2021. Based on estimates, the digital bank launch is expected to add between 9% to 11% to the Group's operating expenses in 2022. The estimated percentage is based on the Group's effective shareholding of 65% in the proposed digital bank.

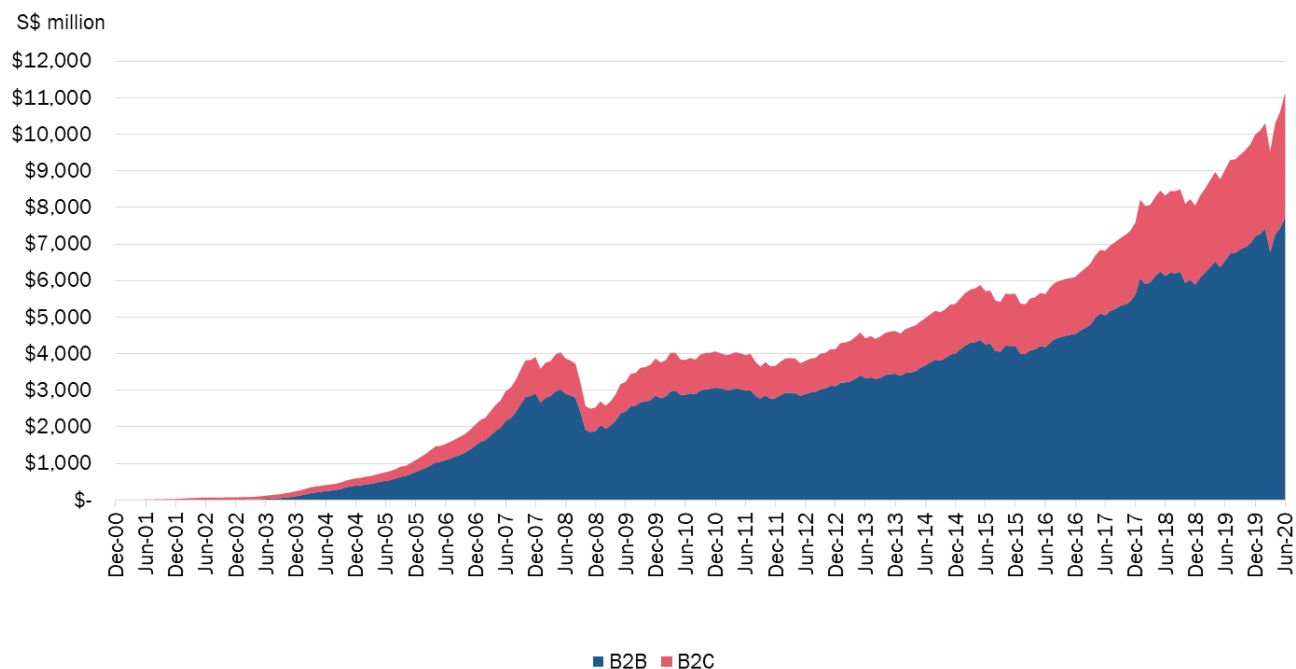
Based on the full 100% shareholding in the proposed digital bank, the digital bank launch is expected to add between 14% to 17% to the Group's operating expenses in 2022.

Table 1: Profit / Loss – Geographical Segment

Profit/Loss (S\$ Million)	FY2016	FY2017 ²	FY2018	FY2019	1H2020
Singapore	9.07	10.62	11.86	9.96	8.55
Hong Kong	0.53	1.77	3.42	4.42	2.44
Malaysia	0.38	1.07	1.37	1.76	1.59
Other ¹	(0.16)	(0.33)	0.52	(0.05)	(0.07)
Profit before tax (excluding China operation)	9.82	13.13	17.17	16.10	12.51
Tax expense	(0.76)	(1.26)	(1.66)	(1.76)	(2.05)
Net profit after tax (excluding China operation)	9.06	11.87	15.51	14.33	10.46
China operation	(3.61)	(4.17)	(4.60)	(4.82)	(2.30)
Net profit after tax (including China operation)	5.45	7.70	10.91	9.52	8.16

Notes:

1. Representing share of results of associates.
2. Restated as a result of adoption of SFRS(I)s with effect from 1 January 2018 for comparison purpose.

Chart 1: Group AUA grew 11.5% YTD and 23.4% YoY to S\$11.15 billion as at 30 June 2020

Note:

1. The Group's AUA as at 30 June 2020 includes its effective 38.0% share of the India Business.

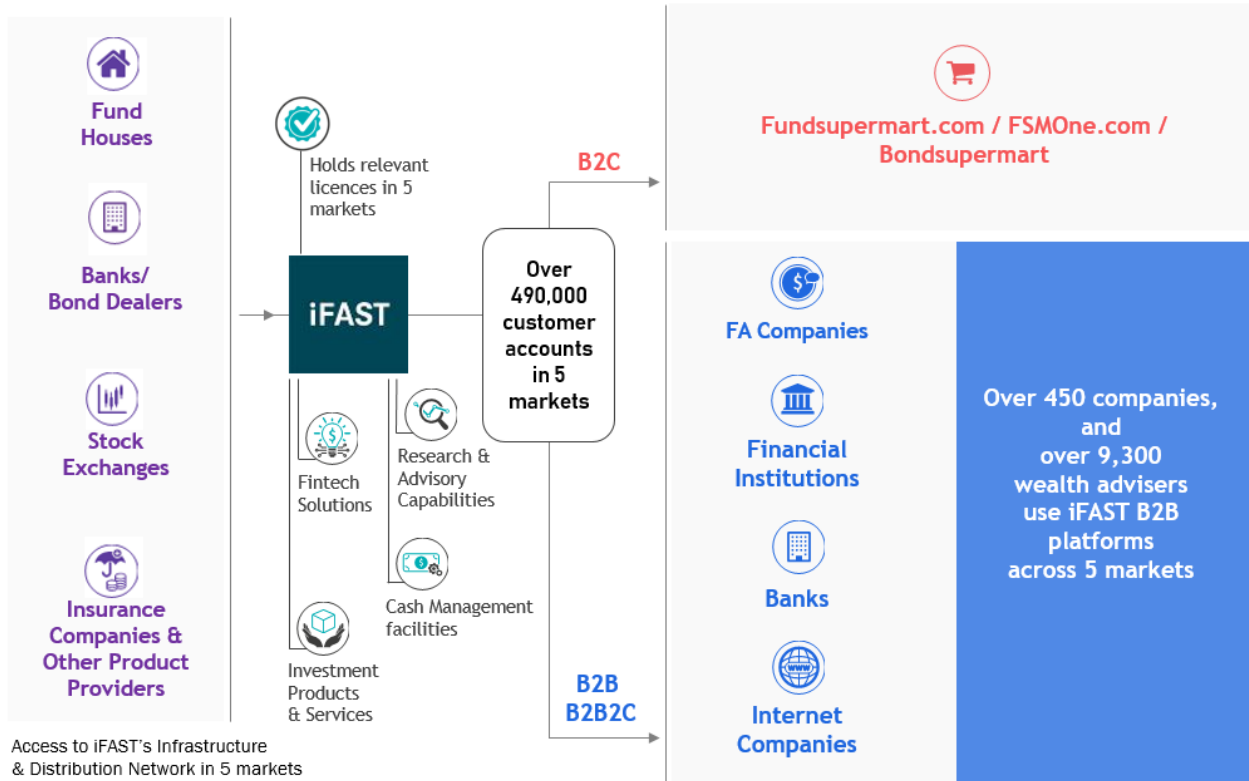
About iFAST Corp

iFAST Fintech Ecosystem

Connecting All to Help Investors Invest Globally and Profitably



(as at 30 Jun 2020)



iFAST Corp (stock code: AIY) is a wealth management Fintech platform, with assets under administration (AUA) of S\$11.15 billion as at 30 June 2020.

Incorporated in the year 2000 in Singapore and listed on the SGX-Mainboard in December 2014, iFAST Corp is also present in Hong Kong, Malaysia, China and India. Through the years, the Group has built a well-established Fintech ecosystem connecting its product providers and clients.

iFAST Corp holds the requisite licences in the various jurisdictions it operates in to provide a wide range of products and services. As at end June 2020, the Group offers access to over 11,000 investment products including over 7,500 funds from over 270 fund houses, over 1,400 bonds, stocks and ETFs (Singapore, Hong Kong and US stock exchanges), as well as services including online discretionary portfolio management services, research and investment seminars, Fintech solutions, and investment administration and transaction services to financial advisory (“FA”) firms, financial institution, banks, multinational companies, as well as retail and high net worth (“HNW”) investors in Asia.

The main business divisions of the Group include the Business-to-Consumer (“B2C”) division, the Business-to-Business (“B2B”) division, and the emerging Fintech Solutions/Business-to-Business-to-Consumer (“B2B2C”) model. The B2C platform, FSMOne.com/Fundsupermart.com, caters to investors who prefer to do their own investments online. The new FSMOne multi-products transactional platform is currently available in Singapore, Hong Kong and Malaysia. The B2B platforms cater to the specialised needs of more than 450 FA companies, financial institutions, banks and internet companies with over 9,300 wealth advisers. iFAST Fintech Solutions, the emerging Fintech Solutions/B2B2C model, was launched in Singapore, Hong Kong and Malaysia in the recent years to provide innovative and customisable Fintech solutions for our B2B clients and business partners to empower them with their own B2C Fintech capabilities.

The Group’s mission statement is, “To help investors around the world invest globally and profitably”. In the Singapore Governance and Transparency Index (SGTI) released from 2016 to 2019, iFAST Corp has been ranked within the top 15% among SGX-listed companies. iFAST Corp won the "Best Investor Relations - Silver Award" and “Best Investor Relations - Bronze Award” in the Companies with less than S\$300 million in market capitalisation category at the Singapore Corporate Awards held in 2018 and 2019 respectively. The Group’s Chief Financial Officer, Mr Leung Fung Yat David, was also awarded “Best Chief Financial Officer” in the Companies with less than S\$300 million in market capitalisation category at the Singapore Corporate Awards 2019. iFAST Corp was selected as one of the 36 listed companies to be included in 2019’s SGX Fast Track programme, which aims to affirm listed issuers that have been publicly recognised for high corporate governance standards and have maintained a good compliance track record.

For more information, please visit www.ifastcorp.com

Contacts:

Tan Chee Wei
(65) 6505 4222
ir@ifastfinancial.com

- End -